



**To:** All Valued Steel King Customers

**From:** Jay Anderson, President

**Date:** June 15, 2009

**Re: June 2009 Steel Pricing Announcement**

The most recent structural steel pricing and surcharges have been announced. The Raw Material Surcharge (RMS) remained at \$43 per ton and there was no change in the Base price. The net effect is that transaction pricing will remain unchanged. Therefore, Steel King's surcharge on Structural products will also not change.

Coil, Sheet Metal and Tube pricing has continued to remain steady

The multi-tier steel cost surcharge pass-through will be:

**For orders shipping June 15 – July 19, 2009:**

- |                                                                                              |                   |
|----------------------------------------------------------------------------------------------|-------------------|
| a. SK3000 structural pallet rack, excluding step beams;<br>I-Beam cantilever and Guard Dawg: | \$0.15/# net cost |
| b. SK2000 roll-formed pallet rack & step beams                                               | \$0.0/# net cost  |
| c. SK3400 pallet flow rails & brakes (only)                                                  | n/a               |
| d. All Sheet Metal or Tube based Products                                                    | \$0.0/# net cost  |

**For orders shipping July 20 – August 16, 2009:**

- |                                                                                              |                               |
|----------------------------------------------------------------------------------------------|-------------------------------|
| e. SK3000 structural pallet rack, excluding step beams;<br>I-Beam cantilever and Guard Dawg: | \$0.15/# net cost (Unchanged) |
| f. SK2000 roll-formed pallet rack & step beams                                               | \$0.0/# net cost (Unchanged)  |
| g. SK3400 pallet flow rails & brakes (only)                                                  | n/a                           |
| h. All Sheet Metal or Tube based Products                                                    | \$0.0/# net cost (Unchanged)  |

We continue to post the latest news and actual surcharge announcements from our suppliers on our website at <http://www.steelking.com/steel/index.cfm>. Please review this page for the latest announcements from our steel vendors.