



# IndependenceTube

C O R P O R A T I O N

August 26, 2004

Dear Valued Independence Tube Customer:

Effective with new purchase orders received after 5:00 pm, Central Standard time, August 26, 2004, Independence Tube Corporation is increasing prices on all hollow structural tubing by \$30/ton (\$1.50cwt). All confirmed orders on our books will be price protected for this increase until September 20, 2004. Any orders currently on the books not shipped before September 20, 2004 will be subject to this price increase.

Please keep in mind that all confirmed orders are subject to steel availability.

Independence Tube Corporation appreciates your support in this time of unprecedented cost escalation. Should you have any questions, please contact your Independence Tube Sales Manager.

Very truly yours,

A handwritten signature in black ink, appearing to read "Rick Werner".

**Rick Werner**  
President

A handwritten signature in black ink, appearing to read "David A. Gast".

**David A. Gast**  
Vice President – Sales